

ABOUT MIDMARK

Midmark is the only clinical environmental design company that enables a better care experience at the point of care in medical, dental and animal health. Midmark's unique approach to designing their products and solutions revolves around a single idea: Harmonizing space, technology and workflows to enhance interactions between patients and caregivers. The result of this process is more efficient care and better outcomes—clinical, operational and financial.

Founded in 1915, Midmark is headquartered in Dayton, Ohio, with several other locations in the United States and international subsidiaries in India and Italy. Midmark is, and always has been, committed to giving back to the communities they serve.

www.midmark.com



TOTAL TRANSACTIONS:
23 TRANSACTIONS
13 LOCATIONS
661,508 SF
\$27M

PROJECT DESCRIPTION

Since 2011, VCRE has been privileged to serve as Midmark's trusted real estate teammate, providing lease acquisition, lease renewal, lease disposition, and consulting services for a portfolio that currently totals over 700,000 SF in 18 office and industrial locations throughout Ohio, Kentucky, Illinois, Florida, Missouri, Kansas, and California.

SERVICES PROVIDED

- To date, VCRE has assisted Midmark with 23 transactions in 13 locations totaling 661,508 square feet and over \$27 Million in combined transaction volume
- In addition to many consulting assignments, transactions to date include 16 lease renewals and 7 leases of acquired spaces (including 2 corporate headquarters relocations) in Ohio, Kentucky, Illinois, Florida, Missouri, and California
- Provide portfolio administration and lease management services for a portfolio with current lease obligations of over \$50 Million (approximately \$3.5 Million annually)
 - Responsibilities include abstracting leases and amendments, uploading abstracts into a lease management system provided by VCRE, running reports (such as lease expiration dates, financial obligations, etc.), and providing critical date email alerts
- Advise C-suite personnel on strategic, tactical, and operational real estate decisions

